SAN FRANCISCO CONSERVATORY OF MUSIC

JUNE 30, 2014

INDEPENDENT AUDITORS' REPORT

AND

FINANCIAL STATEMENTS

Independent Auditors' Report and Financial Statements

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Independent Auditors' Report

We believe that the	audit evidence we h	nave obtained is su	fficient and appropr	riate to provide a basis f	or

Statement of Financial Position (in thousands)

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Statement of Activities (in thousands)

				2014						
	Unrestric		empor Restri	,		nently		Total		2013 Total
Operating Revenue and Support:										
Tuition and fees Less: Scholarships	\$ 17,3						\$	17,396	\$	17,253
Net tuition and fees		331)						(7,331)		(7,520)
	10,0		Φ.	4 00 4				10,065		9,733
Private contributions and government grants		3,886	\$	1,034				4,920)	2,65
Other educational revenue Fundraising events		483						483		509 471
Net investment and endowment income		1		1,676				1,677		1,770
Net assets released from restrictions	:	2,534		(2,534)	1			-		-
Total operating revenue and support		6,969		176				17,145		 15,13
	- 10	,,505		170				17,140		10,10
Expenses: Program services:										
Instruction	7,95	56						7,956		7,856
Student services		920						920		736
Academic support		41						841		728
Public programs	1	98						198		142
Total program services	9,9	915						9,915		9,462
Fund-raising:										
General fund-raising	g	73						973		619
Fund-raising events								-		185
Total fund-raising	9	73						973		804
General management and administration		3,120						3,120		 2,83
Maintenance of plant		964						1,964		1,922
Depreciation	1,3	42						1,342		1,444
Interest expense		181						181		208
Total expenses	17,4	195						17,495		16,671
Change in net assets from operations		(526)		176				(350)	(1,534
Nonoperating Activities:										
Endowment and capital campaign contributions				14,981	\$	1,649		16,630		1,35
Student housing project expenses		(115)						(115)		-
Gain (loss) on sale of assets		4						4		15
Investment income (loss), net of fees				2,296				2,296		288
Change in value of trust receivable						(6)		(6)		(14)
Postretirement health plan obligation		(626)						(626)		283
Net assets released from restrictions		315		(315)				-		-
Underwater endowment fund adjustment		830		(830)				-		
Change in net assets from nonoperating activitie	s	408		16,132)	1,643	3	18,18	33	1,9
Total Change in Net Assets	(11	8)	16,3	308	1	,643		17,833		388
Net Assets -beginning of year	58,09	2	4,	199	37	7,677		99,968		99,580

Statement of Cash Flows (in thousands)

Voor Ended June 20, 2014 (with comparative totals for 2012)		2014		2012
Year Ended June 30, 2014 (with comparative totals for 2013)		2014		2013
Operating Activities:				
Change in net assets	\$	17,833	\$	388
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Forgiveness of note receivable		(110)		(10)
Depreciation		1,342		1,444
Net realized and unrealized loss (gain) on investments		(3,516)		(1,801)
(Gain) loss on sale of assets		(4)		(15)
Contributions of equipment		(61) [′]		(62)
Contributions received for long-term investment and		(-)		(-)
acquisition of long lived assets		(5,473)		(1,902)
Changes in operating assets and liabilities:		(0, 110)		(1,002)
Receivables		(12,658)		1,069
Other assets		171		(116)
Accounts payable and accrued liabilities		787		(174)
		8		(174)
Government advances for loan program Deposits and deferred income		97		(34)
Net cash used by operating activities		(1,584)		(1,206)
		(1,001)		(1,200)
Investing Activities:				
Property and equipment:				00
Proceeds from sales		(475)		63
Purchases and capital expenditures		(475)		(245)
Investments:				
Proceeds from sales		13,553		28,115
Purchases		(13,866)		(28,342)
Net cash used by investing activities		(788)		(409)
Financing Activities:				
Contributions received for long-term investment and				
acquisition of long lived assets		5,473		1,902
Line of credit proceeds		1,250		-
Line of credit payments		(1,000)		(1,250)
Term loan payment		(375)		(375)
Net cash provided by financing activities		5,348		277
Net Change in Cash and Equivalents and Restricted Cash		2,976		(1,338)
Cash and Cash Equivalents beginning of year		1,384		2,722
Cash and Cash Equivalents, end of yea	\$	4,360	\$	1,384
Supplemental Cash Flow Information:				
Interest paid	\$	181	\$	208
·	~		~	_00
Components of Cash and Cash Equivalents:				
Cash	\$	4,075	\$	1,267
Cash and cash equivalents - restricted	\$	285	\$	117

The accompanying notes are an integral part of this statement.

Notes to Financial Statements

Notes to Financial Statements

b. Revenue Recognition

Student tuition accounts receivable are recorded when students are billed. Tuition revenue is recorded as earned, on a probasis over the applicable teaching period. Payments received for tuition for futureriods are reported as deferred revenue. Collection or development of payment platos tuition is required prior to registration for the following term.

All contributions and grants, whether or **mes**tricted, are recognized as revenue when they are received by or unconditionally pledged to SFCM. SFCM classifies gifts of cash and other assets as temporarily or permanently restricted support if they are received with donor stipulations that limit the use of **tde**nated assets. When such donor restrictions expire, that is, when stipulated time restrictions end or purpose restrictions are accomplished, temporarily restricted net assets

Notes to Financial Statements

g. Endowment Funds

SFCM's endowments include donor-restricteration when the Board of Trustees to function as endownts. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based one texistence or absence of donor-imposed restrictions.

Interpretation of UPMIFA

The Board of Trustees of SFCM has interpedeCalifornia's UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explictions stipulations to the contrary. As a result of this interpretation, SFCM classifies as permanentelsyricted net assets (a) the original value of gifts donated to the permanent endowment! (b) original value of subsequent gifts to the permanent endowment, and (c) accumulation the permanent endowment made in accordance with the directicon the applicable donor gift instrument at the time the accumulation is added to the fund. The maining portion of the donor-restricted endowment fund that is not classified in permathy restricted net assets classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent withle standard of prudence prescribed by California's UPMIFA. In accordance with California's UPMIFA, SFCM considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the organization **and** donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from incommed the appreciation of investments
- Other resources of SFCM
- 7) The needs of SFCM and the fund to makeributions and to preserve capital
- 8) The expected tax consequences
- 9) The role that each investment or coursection plays within the overall Fund
- 10) The investment policies of SFCM

Notes to Financial Statements

Investment Objectives and Spending Policy

SFCM has adopted investment and spendirligips for endowment assets that attempt to provide a predictable state of funding to programs sported by its endowment while seeking to maintain the purchasing power **ef th** dowment assets. Under this policy, as approved by the Board of Trustees, the performance of the endowment fund shall be measured by total return. It is the desirthef Board of Trustees to realize a return (net of fees) of CPI + 4%.

SFCM has a spending goal of 4% of the 20 quarter moving average market value of the Fund calculated December 31st of each yellare spending rate for the year ending June 30, 2014 was calculated on the prior policy of the average market value of the endowment for the previous three years, cutalited on December 31st. The specific income requirement shall be determined they Board of Trustees on an annual basis and may be approved at a highlervel depending on the need of the program. This is consistent with SFCM's objective to maintain purchasing power of the endowment assets held in perpetuity or for a specified as well as to provide additional real growth through new gifts and investment return.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objective SFCM relies on a total return strategy in which investment returns are achieved the both capital appreciation (realized and unrealized) and current yield (interestidadividends). SFCM's endowment fund is invested in a portfolio of stocks, bondsteanative investmentand other investments

Notes to Financial Statements

Student accounts receivable are written off wdeemed uncollectible and student loans receivable may be assigned to the U.S. Department of Education. Late fees are charged on student accounts receivable after the posted registration dates.

After a student is no longer enrolled in a stitution of higher education and after a grace period, interest is charged on student loance invable and is recognized as it is charged. Late charges are charged if payments not paid by the payment due date and are recognized as they are charged. Student loance vable are considered to be past due if a payment is not made within 90 days of playment due date. After receivables become past due, the accrual of late charges is students may be granted a deferment, forbearance or cancellation of their student receivable based on eligibility requirements defined by the U.S. Department of Education.

i. Trusts Receivable

Trusts receivable are gifts and bequests held FOM or a trustee of which the income is paid to a beneficiary specified by the donor during the beneficiary's lifetime. Upon maturation, the principal becomes available use by SFCM in accordance with the donor's specified purpose. Currently all recorded trusts contain provisions permanently restricting the corpus of the trust, at turnity. Trusts receivable include charitable remainder trusts, which are carried at the estimated net present value of SFCM's remainder interest in irrevocable trusts. The present value was actuarially determined a rate of 1.2%.

j. Property, Plant and Equipment

Property, plant and equipment are stated at cost, if purchased, or fair market value at date of acquisition, if donated. Depreciation rescorded using the straight-line method over estimated useful lives of 80 years for buildings, 20-40 years for building improvements, and 3-10 years for all other depreciable assets. Included in property and plant assets are musical instruments SFCM maintains and records as a collection, and accordingly, no depreciation is recognized in operations.

k. Collections

SFCM has capitalized its collection of musidalstruments since its inception. If purchased, items accessioned ithe collection are capitalized at cost, and if donated, they are capitalized at their fair value the accession date. Gains or losses on the deaccession of collection items are classified themstatement of activities as unrestricted or temporarily restricted support depending domor restrictions, if any, placed on the item at the time of accession.

I. Deposits and Deferred Income

Deposits and deferred income represent tuitiment has not been earned at year-end and will be recognized in subsequent periods.

Notes to Financial Statements

m. Government Advances for Loan Program

SFCM records the portion of Federally fundestudent loan payments received as a refundable advances. The amount includes princaind interest earned on the loans less certain allowable costs.

n. Non-Operating Revenue and Gains

Non-operating revenue and gains includes gifts grants restricted or designated for endowment or plant and the related inwest income and net realized gains on investments in excess of the allocated income under the endowment spending policy.

o. Advertising Expenses

SFCM's policy is to expense advertising costs as they are incurred.

p. Functional Expense Allocations

Certain expenses, such as depreciation and rtization expense, building services, and personnel, are allocated among program sesvand supporting services based primarily on direct payroll charges and other direct expenses.

q. Income Taxes

SFCM operates as a not-for-profit corporation and is exempt from income taxes on related income under provisions of the Ulaternal Revenue Code, Section 501(c)(3) and the California Tax Code. Accordingly, no provision for income taxes has been reflected in these financial statements.

SFCM follows the guidance of the FinarloAccounting Standards Board (FASB) ASC Topic 740 for accounting for uncertainty in income taxes. As of June 30, 2014, management evaluated SFCM's tax positional concluded that SFCM had maintained its tax exempt status and had taken no unicettax positions that require adjustment to the financial statements. Therefore, no priori or liability for income taxes has been included in the financial statements. With exceptions, SFCM is no longer subject to income tax examinations by federal or statuthorities for years before 2011 and 2010, respectively.

r. Use of Estimates

The preparation of financial statements comformity with generally accepted accounting principles requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date financial statements and the reported amounts of revenue and expenses during the tiregrapheriod. Actual results could differ from those estimates.

Notes to Financial Statements

The availability of funds for loans under ethPerkins loan program is dependent on reimbursements to the pool from repaymeontsoutstanding loans. Funds advanced by the Federal government of \$726,000 at June 20,14 are ultimately refundable to the government and are classified as liabilities in stratement of financial position. Outstanding loans cancelled under the program result in a triangle of the funds available for loan and a decrease in the liability to the government.

The principal amount past due under the Perkins loan program was approximately \$178,000 at June 30, 2014.

Note 4 - Investments:

SFCM's investments consisted of the following at June 30:

_	2014				2013	
	Fair	Value	Cost		Fair Value	Cost
Cash and equivalents	\$	333,000	\$	333,000	\$ 11,036,000	\$ 11,036,000
Domestic equities and funds		7,395,000		4,598,000	6,138,000	5,272,000
International equities and						
funds	9	,625,000	6	,781,000	3,803,000	3,831,000
Domestic fixed income funds		5,732,000		4,021,000	5,159,000	5,192,000
International fixed income						
funds	1	,893,000	1,	,825,000	1,329,000	1,374,000
Alternative investment funds		622,000		594,000	590,000	613,000
Commodities fund		106,000	10	03,000	122,000	128,000

Notes to Financial Statements

Note 5 - Fair Value Measurements:

The table below presents the assets and liabilities med at fair value at June 30, 2014 on a recurring basis.

rodaring basis.	11	4 1		110	T-4	-1
•	<u>Level</u>	<u> </u>	<u>evel 2</u>	<u>Level</u> 3	Tot	aı
Assets:						
Investments:	_				_	
Cash and cash equivalents	\$	333,000			\$	333,000
Domestic equities and funds:						
Consumer	•	47,000			,	47,000
Health care	7	57,000			7	57,000
Technology	40	67,000			40	67,000
Utilities	28	8,000			28	8,000
Financials	64	49,000			64	49,000
Industrials	59	90,000			59	90,000
Materials	32	29,000			32	29,000
Energy	34	10,000			34	40,000
Communications	3	63,000			3	63,000
Equity funds	2,1	55,000 \$	8,000		2,1	163,000
International equities and fund	s 9	,626,000			9	,626,000
Domestic fixed income funds:						
Total return funds	2,2	239,000			2,2	239,000
Corporate/government						
funds – multi sector	1,7	717,000			1,7	717,000
Corporate – high yield		10,000			1	110,000
Income focused bonds	1,	667,000			1.	667,000
International fixed income	•	•				
funds	1,89	93,000			1,89	93,000
Alternative funds		21,000				21,000
Commodities fund		06,000				06,000
Real asset funds		464,000				464,000
Hedge fund – small cap acces	,	,	1,086,000			1,086,000
Hedge fund – multi-advisor				\$ 1,437,000		437,000
Hedge fund – multi-strategy				2,406,000		406,000
Hedge fund – multi-managers				,,	- ,	,
futures	94	14,000			94	14,000
	Ū	,			•	,

Notes to Financial Statements

Liabilities:	Level 1	Level 2	<u>Level</u> 3	Total

Notes to Financial Statements

- (a) The fund is a mutual fund registered under Whatual Funds Law of the Cayman Islands. The fund was formed to provide clientwith access to the Chilton Small Cap International Fund Ltd. The Fund investabstantially all of its assets in Chilton Small Cap, Class H and Class I, which may hold illiquid investments.
- (b) The fund is a mutual fund registered under Whoteual Funds Law of the Cayman Islands. The fund's investment objective is to setteractive, absolute and relative returns with volatility that is lower than that of the equity arket and returns that demonstrate a low to moderate correlation to both the equity dafixed income markets. The fund invests among a diversified group of hedge furated separately managed accounts managed by portfolio managers with differing styles not strategies and cash held by each class and subtracting all of its liabilities. Tenfund has a one year lock up period.
- (c) The fund is a registered multi-strategy fund hedge funds. The Fund's investment objective is to seek attractive risk-adjusted and capital appreciation by investing in 30-35 hedge funds. The Fund has quarterly liquidity with no lock up period.
- (d) The fund is a single manager multi-stratetogydge fund registered under the Mutual Funds Law of the Cayman Islands. The Fisniativestment objective is to deliver repeatable alpha-driven returns with minimalatility and market correlation. The Fund has a one year soft lock-up period. After one of a participant's interests may be withdrawn quarterly and the entire backarmay be withdrawn over 4 quarters with 95 days notice.
- (e) The fund is a limited partnership that **ensits** in a portfolio consisting primarily of securities of privately held technology compensation. The term of the partnership is until December 31, 2014. Liquidity is expectived the form of distributions from the fund when the underlying assets are sold.
- (f) The fund is a limited partnership which makes loans secured primarily by first and second deeds of trust on California real property. The partnership is scheduled to terminate in 2032, unless sooner terminated restrictions on transferty of units and accordingly an investment in the partnership is non-liquid. After those year lock-up period, limited partners may withdraw all or part of their capital accounts from the partnership in four quarterly installments beginning on the last day of the calendar quarter following the quarter in which the notice of withdrawal is givenut to a 10% early withdrawal penalty. However, in March 2009, due to the distress the financial markets, the partnership suspended capital liquidations is not accepting new liquidation requests until further notice.

Notes to Financial Statements

Note 6 - Contributions and Grants Receivable:

Contributions and grants receivable as follows at June 30:

gramma america ama gramma recent aman e de concerno an e ance	2014	2013
Within one year	\$ 4,206,000	\$ 950,000
One to five years	12,889,000	1,867 <u>,</u> 000
	17,095,000	2,817,000
Discount on multi-year contributins	(297,000)	(65,000)
Allowance for uncollectible contributions	(1,589,000)	(280,000)
Contributions and grants receivablet	\$ 15,209,000	\$ 2,472,000

The majority of the receivales are for the endowment, \$1,441,000 net of allowance for present value and uncollectible pledges \$df94,000; and capital campaign including \$12,569,000 net of allowance for present valued uncollectible pledges of \$1,693,000 for the previous capital campaign as of June 30, 2054 Note 14 for related party contribution receivables.

Note 7 - Property and Plant:

Property and plant consist of the following at June 30:

	\$	70,964,000	\$	71,765,000
Construction in progress		151,000		110,000
		70,813,000	-	71,655,000
Less accumulated depreciation and anaethon	(12,671,000)	(11	1,336,000)
	;	83,484,000	8	82,991,000
Musical instrument collection		3,782,000		3,616,000
Books, furnishings and equipment		5,128,000		4,917,000
Building and improvements		64,713,000		64,597,000
Land	\$	9,861,000	\$	9,861,000
reporty and plant contact of the following at care co.		2014		2013

Land and building are pledged as collatemathe credit agreement (see Note 8).

Depreciation expense were \$1,342,000 and \$10,000 for the years ended June 30, 2014 and 2013, respectively.

Notes to Financial Statements

Note 8 - Credit Agreement:

On August 25, 2009, SFCM entered into a craditeement with Union Bank. On December 13, 2012, the credit agreement was amended tend the maturity date. The original credit agreement consisted of both team loan of \$7,440,000 and a line of credit of \$4,000,000. The amended line of credit has a maximum tilion \$3,000,000. SFCM's property and land are pledged as collateral for the credit agreement. The credit agreement requires a current ratio of 2 to 1 and a liquidity ratio on its endownt funds of 2 to 1 to be maintained at all times. The credit agreement also requires a start for coverage ratio of 1.25 to 1 as of the close of each fiscal quarter on a rolling 4 quarter basis and certain non-financial covenants. At June 30, 2014, SFCM is in compliance that financial and non-financial covenants.

The term loan bears interest at 1.75% over Union Bank's LIBOR Rate, payable monthly. Principal payments are due in yearly installments even years. The term loan matures on October 31, 2019 at which time the remaining pipal balance is due and payable. The outstanding balance of the term loan as of June 30, 2014 is \$5,625,000.

The amended line of credit is a revolvingelin credit and is used for ongoing operating

Notes to Financial Statements

With respect to certain employees, SFCM contributes to a multiemployer pension plan for employees covered by a collective bargaining employees. This plan is not administered by SFCM and contributions are determined in adaoce with provisions of negotiated labor contracts. The Multiemployer Pension Plan Amendments Act of 1980 (The Act) significantly increased the pension responsibilities of partition paemployers. Under the provisions of The Act, if the plan terminates or SFCM withdrawSFCM could be subject to a substantial "withdrawal liability." Management has no imitteen of undertaking any action which could subject SFCM to this obligation. The toped nsion expense related to these employees was \$46,800 for the year ended June 30, 2014.

Note 10 - Multiemployer Pension Plan:

The multiemployer defined benefit pension planunder the terms of collective-bargaining agreements that cover its union-represented loyees which are approximating 3.8% of total faculty and staff of SFCM at June 320,14. The risks of participating in these multiemployer plans are different from single-employer plans in the following aspects:

- 1. Assets contributed to the multiemployer playnone employer may be used to provide benefits to employees of other articipating employers.
- 2. If a participating employer stops contribugito the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- 3. If SFCM chooses to stop participating immsoof its multiemployer plans, SFCM may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

SFCM's participation in this plan for the naual period ended December, 2012, is outlined in the table below. The "EIN/Pension and Number" 988:r56 Tw(an Nu8(Nithdrawal9(a(p)-7.2(l)

Notes to Financial Statements

								Exp	oiration Date
				FIP/RP					Date of
	Р	ension Pr	otection	Status		The Cor	nserva	atory	Collective
	EIN/Pension	Act Zone	Status	Pending or		Contribu	itions		Bargaining
Pension Fund	Plan Number	<u>2</u> 012	<u>2</u> 011	<u>Implement</u>	ed_	2012		201 <u>1</u>	Agreement
Stationary Engineers Local	94-6118939/								
39 Trust Funds	001	Green	Yellov	v N/A	\$	53,000	\$	50,000	0 8/31/17

There have been no other significant changes affect the comparability of 2012 and 2011 contributions.

SFCM has not received information from the plans' administrators to determine its share of utlb

Notes to Financial Statements

The benefits expected to be paid from SFCMbs contributory postretirement health benefit plan in each of the next five years, and aimogregate for the five years thereafter are as follows:

Year Ended June 30, 2014 2015 2016	\$	41,000 50,000 55,000
2017 2018 2019 - 2023		62,000 67,000 495,000
Weighted average assumptions as of June 30, 2014 Discount Rate	4:	4.4%

SFCM's projected medical cost trend rate relateits noncontributory postretirement health benefit plan in 2014 was 6.38% (Hartford/Kari) The assumed medical cost trend rate is expected to gradually decrease in subsequents to 5% in 2021 and thereafter.

Health Care Trend Rate Sensitivity for Fiscal 2014

1% Increase 1% Decrease

Notes to Financial Statements

Note 13 - Net Assets:

Net assets consisted of the following at June 30:

_					
	T	emporarily Permanently		2013	
	Unrestricted	Restricted	Restricted	Total	Total
Endowment:					
Quasi-endowment funds	\$ 107,000			\$ 107,000	<u>\$ 10</u> 2,000
True endowment funds:					
General purpose	(90,000)	\$ 470,000	\$ 5,779,000	6,159,000	5,819,000
Scholarship	(1,040,000)	1,750,000	25,048,000	25,758,000	22,974,000
Faculty support	(159,000)	695,000	7,417,000	7,953,000	7,314,000
Other program support	(1,000)	135,000	896,000	1,030,000	867,000
Retirement of					
indebtedness		34,000	180,000	214,000	202,000
True endowment	(4.000.000)	0.004.000	00.000.000	44.44.000	07.470.000
funds	(1,290,000)	3,084,000	39,320,000	41,114,000	<u>37,17</u> 6,000
Total endowment funds Other	(1,183,000) 59,157,000	34,08 00 17,423,000	39,320,000	41,221,000 76,580,000	37,278,000 62,690,000
Total net assets	\$ 57,974,000	\$20,5 00 ,0 \$	39,320,000	\$117,801,000	\$ 99,968,000

Included in other temporarily restricted assets of \$17,423,000\$\displays,362,000 (Lund Fund) of net assets restricted for the collegiate piano program. During fiscal year 2014, SFCM released \$315,000 from the Lund Fund for the Operate Jack H. Lund Scholarship program. Also included in other temporarily restricted assets is \$14,866,000 related to the newly established capital campaign (see Note 17).

Temporarily restricted net assets were released donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors as follows for the year ended June 30, 2014:

Utilized for scholarships		\$ 1,507,000
Utilized for faculty salaries		286,000
Utilized for capital expenditures		389,000
Utilized for other project and program purposes		522,000
Expiration of time restrictions	s of \$17.4	

Notes to Financial Statements

Changes in endowment net assets for the year ended June 30, 2014:

	T Unrestricted				Permanently Restricted		Total
Net assets, beginning of year	\$	(2,018,000)	\$	1,619,000) \$	37,677,000	\$ <u>37,</u> 278,000
Investment return: Investment income Net realized and unrealized	b	1,000		450,000			451,000
gain (loss) on investments, net of fees Underwater endowment funds		11,000		3,514,000		(6,000)	3,519,000
adjustment		830,000		(830,000)			
Total investment return		842,000		3,134,000		(6,000)	3,970,000
New gifts Appropriation of endowment		(7,000)	(1,669,000)	1,6	649,000	1,649,000 (1,676,000)
Net assets, end of year	\$	(1,183,000)	\$	3,084,000) \$	39,320,000	\$ 41,221,000

Note 14 - Related Party Transactions:

SFCM received contributions from members of bits and related entities of approximately \$17,98500 for the fiscal year ended Juste, 2014. Contributions receivable related to current and prior years' conttibus from board members totaled approximately \$14,237,000 at June 30, 2014.

In April 2013, SFCM signed an agreentewith the Harris Guitar Foundation (the

Notes to Financial Statements

Note 15 - Allocation of Certain Shared Costs:

The following tables show the allocation of **irets**t, operation and maintenance of plant, and depreciation expense to each function base dellocation methods and estimates made by SFCM's management.

	Operation and							
		Interest	Maintenance	Total	Total			
	Expenses	Expense	e of Plant	Depreciation	n 2014			
la atmiration	Ф 7 05000	o	00 04 447 000	Ф 700 000	м ф о ооо ооо			
Instruction	\$ 7,956,000	0 \$ 103,0	00 \$1,117,000	\$ 763,000	\$ 9,939,000			
Student service	920,00	0 12,0	000 129,000	88,000	1,149,000			